

Education & Training

“An investment in knowledge provides the best interest.” - Benjamin Franklin

Our vision at Reece and Nichols is to create and deliver a Remarkable home buying and selling experience. In order to achieve this vision, we have created a multi-level suite of sales associate career growth education, training and coaching. For your convenience, these classes are delivered in a variety of settings including online (both live and recorded), within our three regional training centers, and many right within your own office. Real time scheduling for the entire suite of classes is available online within your Today Site dashboard.

Continuing Education

At no cost, continuing education classes are provided throughout the year on a variety of subjects for both Kansas and Missouri certification at the Broker and Salesperson level.

Designation Training

We are proud to assist you in earning your NAR designations including ABR, SFR and CRS among others.



David Knox Success Series

Within your Today Site dashboard, you'll have access to more than 100 hours of REALTOR® training available on a wide-range of subjects by nationally recognized real estate trainer and coach David Knox.

Career Building Webinars

Productivity focused webinars are available on a regular basis, and are recorded for your future reference and review. Topics are timely and extensive, examples include: market trends, marketing and promotion plans, business planning, prospecting, contact management, social media and much more.

The Academy at Reece and Nichols

For new to the business agents, Reece and Nichols offers a 40 hour introduction to the business, called The Academy. Many experienced agents also attend to refine their skills in working with buyers, listings and contracts.



Smart Phone Series

As smart phones become more integral to our real estate business, you'll be able to learn more about the impact they can have on your business by attending one of the smart phone sessions.