

MID-AMERICA REFERRAL NETWORK

————— A subsidiary of ReeceNichols Real Estate

DEAR MARN AGENT:

RE: REFERRAL Process:

As a Note of CLARIFICATION:

It is important that you provide MARN with your REFERRAL information at the time that you refer the Buyer or Seller to an Agent!

Upon receiving the information from you, I will send a **REFERRAL CONFIRMATION Form** to the Receiving Broker and the Receiving Agent to sign and acknowledge their acceptance of the Referral with the request to return the signed form to me. This procedure insures that there is total agreement to the 25% Referral Fee to MARN and a reminder to their Administrative staff to add the Referral information to their Closing Docs.

You may also submit your Relocation Referrals thru REECENICHOLS, the **Leading Real Estate Companies of the World** and Reece Commercial Referrals to the MARN Broker to submit to the Departments.

And.....if you do not have an Agent to send the Referrals to, the MARN Broker can place the Referral with the appropriate Agent and Office.

Three Ways to Submit REFERRALS:

- Go to www.marntoday.com
Click on the MARN REFERRAL form.....**ON LINE FORM.**
Complete and submit your Referrals TODAY.
- Complete the MARN Referral Form.....**MAIL-IN FORM.**
This form can be mailed, Emailed or faxed back.
- Call the MARN Broker direct at 913.906.3501 and submit the Buyer/Seller information over the telephone.

Thank you.....

Bess S. Athan
Broker for MARN

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