

QUESTIONS TO ASK YOUR AGENT

How long have you been a licensed REALTOR®?

Do you work full-time as a REALTOR®? If not, how many hours a week do you spend in real estate?

Do you have assistants that work for you?

How many transactions did you do last year?

Of the homes you listed last year, how many sold? How many failed to sell?

How many homes that you listed did you actually sell yourself?

What was your average list price to sale price for your listings?

What is the real estate board average list price to sale price?

What are the average days your listings have been on the market?

What are the real estate board average days on the market?

What do you do to market your listings?

How do you communicate with sellers and how often?

Why should I hire you?