

Getting a License

KANSAS SALESPERSON'S LICENSE FOR KANSAS RESIDENTS

TO OBTAIN YOUR LICENSE:

- 1. 30-hour Pre-Exam** To be taken at the pre-license school of your choice.
- 2. Obtain Fingerprints** Must go to Sheriff's office or Police station to obtain fingerprints on a KREC fingerprint card. You can obtain a card from your broker or pre-license school. Submit fingerprint card to the commission (\$64). Can be submitted before license application.
- 3. 30-hour Kansas Real Estate Practice Course** To be taken at the pre-license school of your choice.
- 4. Pass Exam** Call Testing Center for appointment: 1.800.274.4971. You may take the exam before or after the practice course.
- 5. Apply for License** Before you apply for your license, classes, fingerprints and test must be completed. You have six months to apply after completion of the KREP course and/or passing test.
- 6. 12 Continuing Education hours** Provided at the Reece & Nichols Training Center. Check the Training Calendar for class schedule. Agents renew based on the first letter of their last name. See Kansas Renewal Dates chart.

TO OBTAIN YOUR DUAL LICENSE:

Both Kansas and Missouri will issue licenses to REALTORS who have first received a license in their state of residence. The process for securing a license in your non-resident state requires applying for and receiving Certification of Good Standing from your home state, passing the state portion of the exam for the applicable state, completing the practice course (30 hours in KS, 24 hours in MO), submitting a license application and paying a fee. Kansas and Missouri applicants must also submit a fingerprint card. Missouri fingerprints must be done by L1 ID.

Getting a License

MISSOURI SALESPERSON'S LICENSE FOR MISSOURI RESIDENTS

TO OBTAIN YOUR LICENSE:

- 1. 48-hour Pre-Exam** To be taken at the pre-license school of your choice.
- 2. 24-hour Missouri Real Estate Practice Course** To be taken at the pre-license school of your choice.
- 3. Obtain Fingerprints with L1 ID.** Enroll at www.L1enrollment.com or by calling 1.866.522.7067. The fee is \$52.20.
- 4. Pass Exam** Call Testing Center for appointment: 1.800.345.6559. You may take exam before or after the practice course.
- 5. Apply for License** Before you apply for your license, classes, fingerprint, and test must be completed. You have six months to apply for your license after taking the pre-test 48-hour course.
- 6. 12 Continuing Education hours** Provided at the Reece & Nichols Training Center. Check the Training Calendar for class schedule. Salespersons renew Sept 30th of even-numbered years, Brokers renew June 30th of even-numbered years.

TO OBTAIN YOUR DUAL LICENSE:

Both Kansas and Missouri will issue licenses to REALTORS who have first received a license in their state of residence. The process for securing a license in your non-resident state requires applying for and receiving Certification of Good Standing from your home state, passing the state portion of the exam for the applicable state, completing the practice course (30 hours in KS, 24 hours in MO), submitting a license application and paying a fee. Kansas and Missouri applicants must also submit a fingerprint card. Missouri applicants must get their fingerprints done by L1 ID.

New Agent Expenses

The following expenses are based upon current costs and are subject to change. Board Dues and MLS Membership fees are prorated during the year. Use these figures as a guide in estimating your startup expenses.

Pre-License Expenses	Kansas	Missouri
Pre-License Course	\$250 - \$450	\$395 - \$595
Examination Fee	\$75	\$55
License Fee	\$40	\$100
Fee for Adjoining State	\$159 (MO)	\$40 (KS)
Certification	\$10	\$10
Fingerprint/Background Check	\$75	\$52.20
 Post-License Expenses		
Professional Board & Association Dues		
Application Fee	\$250	\$350
Yearly Fees (prorated)	\$390	\$368
 Lockbox System		
Application Fee	\$50	\$50
Leased Key	\$180 (billed semi-annually)	\$180 (billed semi-annually)
Lockbox Lease Fee	\$20	\$20
 Heartland Multiple Listing Service		
Monthly Fees (paid quarterly).....	\$25 - \$75	\$25 - \$75
 Reece & Nichols Startup Expenses		
Startup Fee	\$350	\$350
Includes:		
ExSell Practices Course, Continuing Education, Sales & Marketing Training, Career Photograph, 1000 Business Cards, 100 Announcements, 2 Sign Riders, Name Badge, Press Release, Email address, Personal URL		
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Total Expenses	\$1863	\$1995.20