

TOP AREA RESIDENTIAL REAL ESTATE AGENTS & TEAMS

(RANKED BY DOLLAR VOLUME OF 2011 CLOSED SALES)

Rank 2012	Company Name Address Website	2011 CLOSED SALES TRANSACTION	AGENCY AFFILIATION	AGENTS CONTRIBUTING TO SALES 2011 VOLUME	LARGEST TRANSACTION LOCATION	LEAD AGENT(S)
1. 1.	The Koehler Bortnick Team 5000 W 135th Street, Leawood, KS 66209 www.kbsells.com 913-239-2069	\$150,181,654 448	Reece & Nichols Realtors	22	\$3,625,000 Leawood	Kathy Koehler, kathyk@kbsells.com Heather Bortnick, heatherb@kbsells.com Shannon Steumpenhaus, shannons@kbsells.com
2. 3.	The Rob Ellerman Team 1153 N.E. Rice Road, Lee's Summit, MO 64086 www.therobellemarteam.com 816-251-1435	\$69,871,480 328	Reece & Nichols Realtors	17	\$960,000 Lee's Summit	Rob Ellerman rob@reeceandnichols.com
3. 5.	Kristin Malfer & Associates 481 W. 136th Street, Leawood, KS 66224 www.kristinmalfer.com 913-239-2138	\$50,309,879 120	Reece & Nichols Realtors	11	\$1,926,500 Leawood	Kristin Malfer kma@reeceandnichols.com
4. 6.	The Bash Group 4200 Somerset Road, Prairie Village, KS 66208 www.thebashgroup.com 913-744-4700	\$39,756,800 124	Keller Williams Key Partners LLC	4	\$2,100,000 Mission Hills	Andrew Bash, andrew@thebashgroup.com Sara Bash-Reda, sara@thebashgroup.com
5. 4.	Sharon Sigman 5200 W 94th Terrace, Suite 202, Overland Park, KS 66207 www.homesinkkansascity.com 913-488-8300	\$39,260,000 198	Wiechert Realtors	9	\$982,000 Leawood	Sharon Sigman sharon@kchomes.net
6. 10.	Group O'Dell 11401 Ash St, Leawood, KS 66211 www.groupodell.com 913-599-6363	\$38,285,004 178	Realty Executives of Kansas City	4	\$1,500,000 Overland Park	Dan O'Dell, dan@groupodell.com Mike O'Dell, mike@groupodell.com Chris Austin, chris@groupodell.com
7. none	Sellin' Ellen Team 11401 Ash Street, Leawood, KS 66211 www.ellenbrewood.com 913-962-4100	\$34,364,232 491	Realty Executives of Kansas City	3	\$594,000 Leawood	Ellen Brewood eb-kcreo@sbglobal.net
8. 7.	Dan Lynch 876 North Star Court, Tonganoxie, KS 66086 www.lynchresidential.com 913-481-6847	\$33,762,651 236	Lynch Real Estate	1	\$513,100 Basehor	Dan Lynch Danlynch@lynchresidential.com
9. 11.	The Phil Summerson Group 8101 College Blvd. Suite 100, Overland Park, KS 66210 www.summerson.com 913-661-2303	\$33,747,951 134	Prudential Kansas City Realty	3	\$1,085,000 Overland Park	Phil Summerson
10. 16.	Dawn Dunavant 1257 S Missouri Highway, Blue Springs, MO 64015 DawnDunavant.ReeceAndNichols.com 816-729-6747	\$30,759,202 358	Reece & Nichols Realtors	4	\$359,000 Leawood	Dawn Dunavant, Dawn@TeamDunavant.com
11. 13.	The Hallbrook Team 11150 Overbrook Road Suite 150, Leawood, KS 66211 www.pruk.com 913-345-8877	\$29,209,922 48	Prudential Kansas City Realty/Hallbrook Realty	7	\$1,800,000 Leawood	Suzy Goldstein, Marjorie Jenamore
12. 22.	Marilyn, John and David Barth 3200 N.E. 83rd Street, Kansas City, MO 64119 www.barthrealestate.com 816-454-6540	\$28,582,027 78	Re/Max Innovations	3	\$1,250,000 Kearney	Marilyn Barth, marilynbarth@gmail.com John Barth, jbarth@rmkx.com David Barth, dbarth@rmkx.com
13. 15.	Sledd-Fleet Team 11901 W 119th Street, Overland Park, KS 66213 www.sledd-fleetteam.com 913-558-8011	\$28,507,556 98	Reece & Nichols Realtors	3	\$1,200,000 Leawood	Brent Sledd, Debbie Fleet Sledd-FleetTeam@ReeceAndNichols.com
14. 20.	The Mitchell Group 7455 Mission Rd, Prairie Village, KS 66208 www.themitchelgroupkc.com 816-769-2771	\$26,100,000 42	Reece & Nichols Realtors	6	\$1,650,000 Sunset Hill	Diane Zimmer, dianeczimmer@gmail.com Connie Curran, CMCurran123@aol.com Julie McLarney, JulieMc@ReeceAndNichols.com
15. 9.	Wolfe~Sweeney & Associates 6300 N Lucerne Ave., Kansas City, MO 64151 www.wolfesweeney.com 816-746-2777	\$25,979,224 56	Reece & Nichols Realtors	3	\$2,500,000 Parkville	Russ Wolfe, Candie Sweeney, Kristine Courtney WSA@ReeceAndNichols.com
16. 17.	Shelly Williams Team 11901 W 119th Street, Overland Park, KS 66213 www.shellywilliams.com 913-314-5800	\$25,177,555 79	Reece & Nichols Realtors	3	\$1,573,000 Mission	Shelly Williams shelly@reeceandnichols.com
17. 14.	Edie Waters Team 3727 NE 83rd Street, Kansas City, MO 64119 www.ediewaters.com 816-777-3226	\$24,949,918 156	Re/Max Innovations	3	\$511,919 Kansas City	Edie Waters, edie.waters@gmail.com Emily Sicks, emilysicks@remax.net Christine McCarthy, Christine.mccarthy44@gmail.com
18. 8.	Earnshaw & Co. 11901 W 119th Street, Overland Park, KS 66213 www.movedin.com 913-915-7610	\$23,875,000 92	Reece & Nichols Realtors	4	\$725,000 Overland Park	Damon Earnshaw, Gwen Plattner, Cami Jones earnshaw@reeceandnichols.com
19. none	The Baldwin Team 3200 NE 83rd Street, Kansas City, MO 64119 www.thebaldwinteam.com 816-777-3109	\$23,000,000 98	Re/Max Innovations	2	\$485,000 North Kansas City	Brad Baldwin brad@thebaldwinteam.com
20. 23.	Toni Tygart Real Estate Group 4243 N.E. Lakewood Way, Lee's Summit, MO 64064 www.tonitygart.com 816-795-2500	\$21,425,000 76	Re/Max Elite	5	\$825,000 Lake Winnebago	Toni Tygart tonitygart@tonitygart.com
21. none	The Johns Family Team, Inc. 11005 Metcalf Ave, Overland Park, KS 66210 www.thejohnsfamilyteam.com 913-906-5454	\$19,851,000 88	Keller Williams Realty Partners, Inc.	4	\$750,000 Overland Park	Steve Johns sjohns@kwc.com
22. 21.	The Gail G. Dicus Group 4200 Somerset Drive, Prairie Village, KS 66208 www.GailDicus.com 913-915-1852	\$18,058,638 60	Keller Williams Realty Partners, Inc.	4	\$1,230,000 Leawood	Nicki Barnes, NBarnes@DicusGroup.com Andrew Wymore, AWymore@DicusGroup.com Sandy Howell, SHowell@DicusGroup.com
23. 18.	Shannon Brimacombe 4811 W 136th Street, Leawood, KS 66224 BrimacombeAndCompany.ReeceAndNichols.com 913-269-1740	\$17,949,355 51	Reece & Nichols Realtors	2	\$710,000 Overland Park	Shannon Brimacombe, shannon@reeceandnichols.com Stacy Cohen
24. none	ERA Manning & Associates 9870 Quivira Road, Lenexa, KS 66215 www.eramanning.com 913-492-4550	\$17,511,739 81	The Manning Team	2	\$785,000 Leawood	Jim Manning, Wendy Manning, Jeff Manning eramanning@gmail.com
25. 19.	The Clemons Home Team 9601 N.E. Barry Road, Suite 200, Kansas City, MO 64158 www.clemonshomes.com 816-407-5223	\$17,392,000 103	Reece & Nichols Realtors	8	\$485,000 Kansas City	Robin Clark, Robinclark@reeceandnichols.com Shannon Robson, Srobson@reeceandnichols.com Tracy Jackson, Tracy@reeceandnichols.com