

KANSAS CITY BUSINESS JOURNAL

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RE-RANKING THE LIST

TOP AREA RESIDENTIAL REAL ESTATE TEAMS RANKED BY AVERAGE TRANSACTION IN 2008

TEAM	AVG. TRANSACTION
1. The Mitchell Group	\$771,429
2. The Hallbrook Team	\$694,475
3. Marilyn, John and David Barth	\$641,994
4. The Koehler Bortnick Team	\$365,458
5. Twyla J. Rist/The Rist Group	\$363,636
6. Millie Mangas & David Welch	\$339,720
7. Wolfe-Sweeney & Associates	\$338,235
8. The Bash Group	\$315,496
9. Shelly Williams Team	\$297,297
10. Shannon Lyon Group	\$291,139
11. Sledd-Fleet Team	\$263,679
12. Edie Waters Team	\$255,428
13. Sharon Sigman	\$253,190
14. Phil Summerson	\$251,035
15. Alana Logan, Desty Logan Team	\$237,548
16. Group O'Dell	\$234,555
17. The Rob Ellerman Team	\$225,908
18. Moore Homes Team	\$225,017
19. Susan Kearney & Associates	\$224,189
20. Earnshaw & Co.	\$221,328
21. The Johns Family Team	\$203,790
22. Dan Lynch	\$162,963
23. The Maher Team LLC	\$140,051
24. Ellen Brewwood	\$66,358
25. Mike Phillips	\$61,728

NOTES

Agents or their agencies provided data in response to survey questionnaires. At right, ties are ranked by number of transactions.

TOP AREA RESIDENTIAL REAL ESTATE AGENTS & TEAMS

(ranked by projected 2008 closed sales)

Rank	Agent or team	2008 closed: Sales Transactions	Agency affiliation	Lead agent(s)	Agents contributing to sales volume	Largest transaction Location
1.	The Koehler Bortnick Team 4811 W. 136th St. • Leawood, KS 66224 www.kbsalls.com • 913-239-2069	\$148,010,477 405	Reece & Nichols Realtors Inc.	Kathy Koehler, Heather Bortnick	20	\$2,400,000 Kansas City
2.	Millie Mangas & David Welch 10870 Benson Drive • Overland Park, KS 66210 www.kansasmissourihome.com • 913-339-0679	\$120,600,500 355	Re/Max Best Associates	Millie Mangas, David Welch	4	\$470,000 Basehor
3.	Mike Phillips 8904 N.W. Highway 45 • Parkville, MO 64152 www.wallpro21.com • 816-505-3338	\$55,000,000 891	Century 21 All-Pro Parkville	Mike Phillips	1	\$200,100 Lee's Summit
4.	Sharon Sigman 5267 W. 95th St. • Overland Park, KS 66207 www.homesinkkansascity.com • 913-381-6789	\$47,853,000 189	Weichert Realtors	Sharon Sigman	9	\$2,614,000 Overland Park
5.	Dan Lynch 876 North Star Court • Tonganoxie, KS 66086 www.lynchresidential.com • 913-481-6847	\$44,000,000 270	Lynch Real Estate	Dan Lynch	1	\$595,000 Tonganoxie
6.	Marilyn, John and David Barth 3200 N.E. 83rd St. • Kansas City, MO 64119 www.barthrealestate.com • 816-454-6540	\$41,729,639 65	Re/Max Innovations	Marilyn Barth	3	\$930,000 Platte County
7.	The Rob Ellerman Team 1153 N.E. Rice Road • Lee's Summit, MO 64086 www.therobellermanteam.com • 816-251-1435	\$38,178,384 169	Reece & Nichols Realtors Inc.	Rob Ellerman	12	\$1,375,000 Lee's Summit
8.	Shelly Williams Team 11901 W. 119th St. • Overland Park, KS 66213 www.shellywilliams.com • 913-314-5800	\$33,000,000 111	Reece & Nichols Realtors Inc.	Shelly Williams	4	\$685,000 Overland Park
9.	Group O'Dell 11401 Ash St. • Leawood, KS 66211 www.groupodell.com • 913-599-6363	\$32,134,008 137	Realty Executives of Kansas City	Dan O'Dell	4	\$797,500 Leawood
10.	Phil Summerson 8101 College Blvd., Suite 100 • Overland Park, KS 66210 www.summerson.com • 913-661-2303	\$30,626,211 122	Prudential Kansas City Realty	Phil Summerson	4	\$1,019,680 Leawood
11.	The Bash Group 7400 State Line Road, Suite 200 • Prairie Village, KS 66208 www.pruk.com • 913-981-2790	\$29,972,100 95	Prudential Kansas City Realty	Sara Bash-Reda, Andrew Bash	4	\$1,144,000 Overland Park
12.	The Maher Team LLC 7201 W. 110th St., Suite 225 • Overland Park, KS 66210 www.themaherteam.com • 913-287-4663	\$29,830,969 213	Realty Executives of Kansas City	Michael Maher	7	\$469,000 Lenexa
13.	Alana Logan & the Desty Logan Team 8101 College Blvd., Suite 100 • Overland Park, KS 66210 www.alanalogan.com • 913-681-1661	\$29,693,495 125	Prudential Kansas City Realty	Alana Logan	3	\$625,000 Overland Park
14.	Earnshaw & Co. 11901 W. 119th St. • Overland Park, KS 66213 www.movedin.com • 913-339-6800	\$28,108,625 127	Reece & Nichols Realtors Inc.	Damon Earnshaw	5	\$918,914 Overland Park
15.	Moore Homes Team 11901 W. 119th St. • Overland Park, KS 66213 www.moorehomesku.com • 913-402-2525	\$27,002,036 120	Reece & Nichols Realtors Inc.	Lisa Moore, Tim Moore	6	\$457,000 Lenexa
16.	The Mitchell Group 7455 Mission Road • Prairie Village, KS 66208 www.themitchellgroupkc.com • 913-261-4662	\$27,000,000 35	Reece & Nichols Realtors Inc.	Marilyn Mitchell	5	\$3,000,000 Mission Hills
17.	The Hallbrook Team 11150 Overbrook Road, Suite 150 • Leawood, KS 66211 www.pruk.com • 913-345-8877	\$23,612,160 34	Prudential Kansas City Realty/Hallbrook Realty	Suzy Goldstein, Marjorie Kennamore	3	\$2,225,000 Kansas City
18.	Shannon Lyon Group 4811 W. 136th St. • Leawood, KS 66227 www.lyongroup.reeceandnichols.com • 913-302-5511	\$23,000,000 79	Reece & Nichols Realtors Inc.	Shannon Lyon	6	\$685,000 Overland Park
19.	Wolfe-Sweeney & Associates 6300 N. Lucerne Ave. • Kansas City, MO 64151 www.wolfesweeney.com • 816-746-2777	\$23,000,000 68	Reece & Nichols Realtors Inc.	Russ Wolfe, Candl Sweeney	3	\$2,200,000 Parkville
20.	Susan Kearney & Associates 1900 S. Outer Road • Blue Springs, MO 64015 www.susankearneyhomes.com • 816-224-8484	\$22,418,900 100	Re/Max Heritage	Susan Kearney	3	\$655,000 Blue Springs
21.	Ellen Brewwood 11401 Ash St. • Leawood, KS 66211 www.ellenbrewwood.com • 913-962-4100	\$21,500,000 324	Realty Executives of Kansas City	Ellen Brewwood	1	\$490,000 Leawood
22.	Sledd-Fleet Team 11901 W. 119th St. • Overland Park, KS 66213 www.sledd-fleetteam.reeceandnichols.com • 913-558-5838	\$21,094,343 80	Reece & Nichols Realtors Inc.	Brent Sledd, Debbie Fleet	3	\$800,000 Johnson County
23.	The Johns Family Team 11005 Metcalf Ave. • Overland Park, KS 66210 www.thejohnsfamilyteam.com • 913-906-5454	\$20,379,034 100	Keller Williams Realty Partners Inc.	Steve Johns, Dave Johns	4	\$610,000 Lenexa
24.	Twyla J. Rist/The Rist Group 5400 College Blvd. • Overland Park, KS 66211 www.tvylarist.com • 913-266-6614	\$20,000,000 55	Reece & Nichols Realtors Inc.	Twyla Rist	4	\$1,500,000 Overland Park
	Edie Waters Team					

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