Report prepared by:

# Every client, home and market demands it's own strategy. What is yours?

Contact Chris Dowell,

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Location: Amber Hills Estates

Property Types: All Res. proptypes - All Property Statuses - All Lot Sizes - All Properties

Number of Homes For Sale vs. Sold vs. Pended vs. New Listing (Last 5 years)

Price Range: \$0 - No Limit

Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit Half Baths: 0 - No Limit Bedrooms: 0 - No Limit Year Built: 0 - No Limit



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#### For Sale Sold Pended New Listing 8 7.5 7 6.5· 6 Number of Homes 5.5 5 4.5 4 3.5 3 2.5 2 1.5 1 0.5 0 5/12 10/12 3/13 8/13 1/14 6/14 11/14 4/15 9/15 2/16 7/16 12/11 12/16 Copyright © Trendgraphix, Inc. Curnt vs. Same Month 5 Yrs Ago Curnt vs. Same 12 Months 1 Yr Ago Curnt vs. Same Qtr 4 Yrs Ago Curnt vs. Same 12 Months 4 Yrs Ago Curnt vs. Same Qtr 1 Yr Curnt vs. Same Month 1 Yr Ago Curnt vs. Prev Month TODAY STATS 12/1/ 2016 Oct. 12 to Dec. 12 Oct. 16 to Dec. 16 Oct. 15 to Dec. 15 1/1/2 017 -1/17/ 2017 Jan. 15 to Oct. 16 to Jan. 16 to Dec. 16 Jan. 16 to Dec. 16 Jan. 12 to Dec. 12 Dec 16 Nov 16 Dec. 16 Dec 15 Dec 16 Dec 11 Dec 15 12/17 /2016 Dec. 16 % Change Change For Sale -66.7% 19 37 -48.6% 10 19 43 -55.8% 0% 1 1 0% -20% 3 -60% 1 1 0% 1 4 5 1 New Listin

#### December 2016 is a Seller's market\*\*

0 0

1

0

N/A

0%

N/A

2

3

2

5

N/A

N/A

0 0

0

0 N/A

0

g

Sold

Pende

Home For Sale in December 2016 is 1 units. It is the same as compared to the last month and the same as compared to the last year. Home Listed in December 2016 is 0 units. Home Closed in December 2016 is 1 units.

-100% 🔻

-50%

N/A

9 16

9 18

9

15

-43.7% 🔻

-50% 🔻

-40%

2

3

2

4

2

3

-50% 🔻

50% 🔺

-33.3%

9 15

9 10

9 11 -40% 🔻

-10% 🔻

-18.2% 🔻

1 0

0 0

0

0

N/A

N/A

N/A

100% 📥

-40% 🔻

100% 🌙

0

1 2

0 0

Home Placed under Contract in December 2016 is 0 units.

0

\*\*Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

Location: Amber Hills Estates

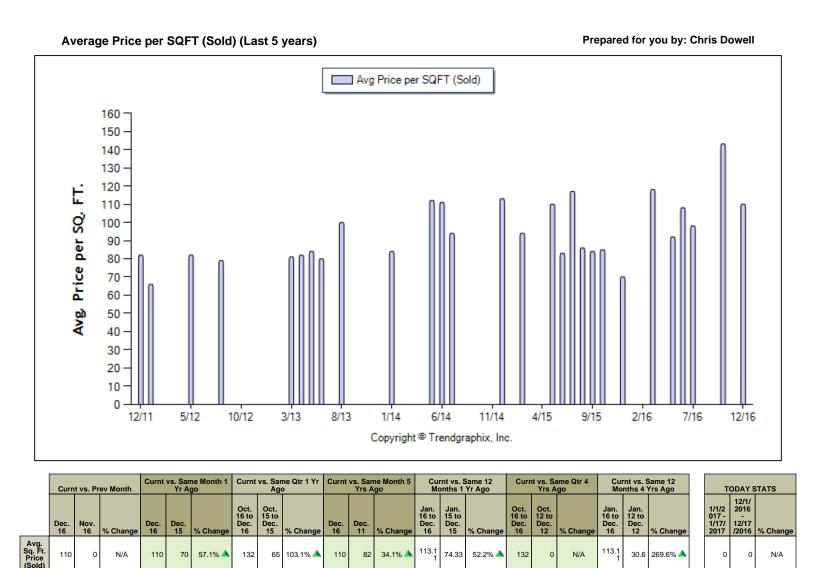
Price Range: \$0 - No Limit

Full Baths: 0 - No Limit

Property Types: All Res. proptypes - All Property Statuses - All Lot Sizes - All Properties

SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit





#### December 2016 Average Sold Price per Square Footage is Neutral\*\*

#### Average Sold Price per Square Footage in December 2016 is \$110.

\*\*Based on 6 month trend - Appreciating/Depreciating/Neutral.

Location: Amber Hills Estates

 Property Types:
 All Res. proptypes - All Property Statuses - All Lot Sizes - All Properties

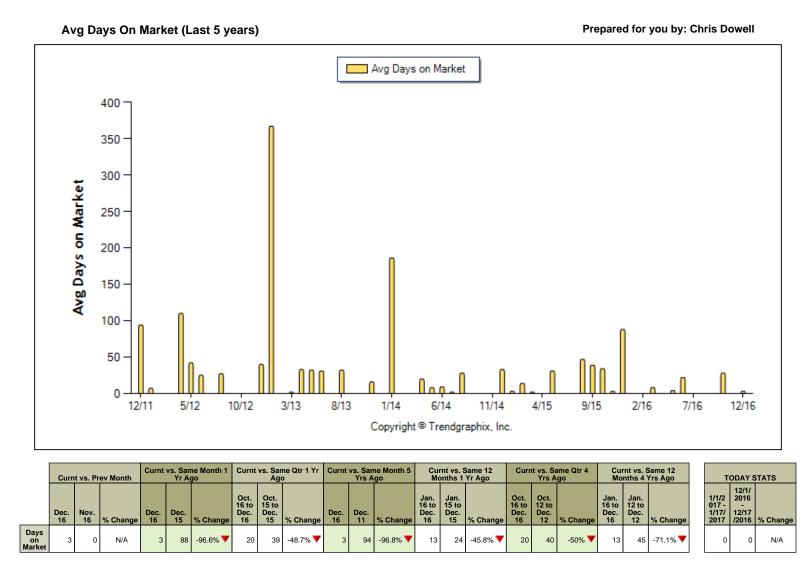
 Price Range:
 \$0 - No Limit

 SQFT Range:
 0 - No Limit

Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit Half Baths: 0 - No Limit Bedrooms: 0 - No Limit Year Built: 0 - No Limit





#### December 2016 Average Days on Market trend Remains Steady\*\*

#### Average Days on Market in December 2016 is 3.

\*\*Based on 6 month trend - Rising/Falling/Remains Steady.

Location: Amber Hills Estates

Property Types: All Res. proptypes - All Property Statuses - All Lot Sizes - All Properties

ReeceNichols

Price Range: \$0 - No Limit

Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit Half Baths: 0 - No Limit

#### Prepared for you by: Chris Dowell Average Price of For Sale and Sold (Last 5 years) Sold For Sale 340 320 300 280 Average Price (in \$,000) 260 240 220 200 180 160 140 120 100 80 60 40 20 0 5/12 10/12 3/13 8/13 1/14 6/14 11/14 4/15 9/15 2/16 7/16 12/16 12/11 Copyright © Trendgraphix, Inc.

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 5 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curr	ntvs.Sa YrsA	ame Qtr 4 go	Cu Mo		т	DDAY S	STATS			
	Dec. 16	Nov. 16	% Change	Dec. 16	Dec. 15	% Change	Oct. 16 to Dec. 16	Oct. 15 to Dec. 15	% Change	Dec. 16	Dec. 11	% Change	Jan. 16 to Dec. 16	Dec.	% Change	Oct. 16 to Dec. 16	Oct. 12 to Dec. 12	% Change	Jan. 16 to Dec. 16	Jan. 12 to Dec. 12	% Change	0	017 - 1/17/	12/1/ 2016 12/17 /2016	% Change	
Avg. Active Price	250	250	0%	250	215	16.3% 🔺	266	239	11.3% 📥	250	233	7.3% 🔺	269	253	6.3% 📥	266	227	17.2% 🔺	269	234	15% 📥		289	250	15.6% 📥	
Avg. Sold Price	250	0	N/A	250	249	0.4% 🔺	287	254	13% 📥	250	227	10.1% 🔺	286	258	10.9% 📥	287	218	31.7% 🔺	286	234	22.2% 🔺		0	0	N/A	]

#### December 2016 Average For Sale Price is Depreciating\*\*

Average For Sale Price (in thousand) in December 2016 is \$250. It is the same as compared to the last month and up 16.3% compared to the last year.

### December 2016 Average Sold Price is Neutral\*\*

Average Sold Price (in thousand) in December 2016 is \$250.

\*\*Based on 6 month trend - Appreciating/Depreciating/Neutral.

All reports are published January 2017, based on data available at the end of December 2016, except for the today stats. All reports presented are based on data supplied by the Heartland MLS. Heartland MLS does not guarantee or is not in anyway responsible for its accuracy. Data maintained by the Heartland MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.



Bedrooms: 0 - No Limit

Year Built: 0 - No Limit

Location: Amber Hills Estates

Property Types: All Res. proptypes - All Property Statuses - All Lot Sizes - All Properties

Price Range: \$0 - No Limit

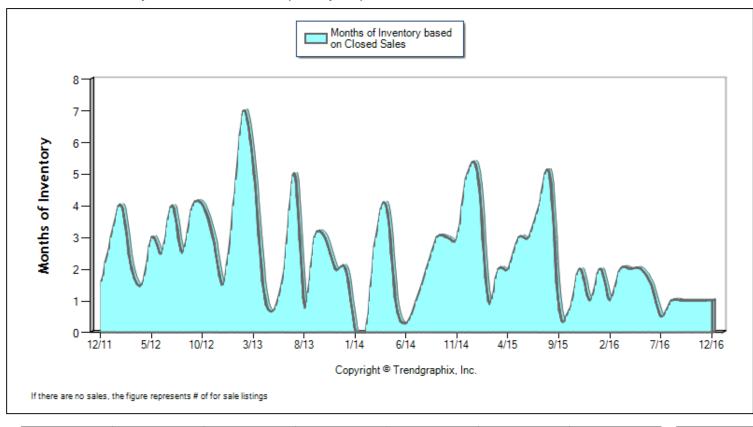
Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit Half Baths: 0 - No Limit Bedrooms: 0 - No Limit Year Built: 0 - No Limit



Months of Inventory Based on Closed Sales (Last 5 years)

Prepared for you by: Chris Dowell



	Curnt vs. Prev Month						Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 5 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago			Curr	ntvs.Sa YrsA	ame Qtr 4 go	Curnt vs. Same 12 Months 4 Yrs Ago			TODAY STATS				
	Dec. 16	Nov. 16	% Change	Dec. 16	Dec. 15	% Change	Oct. 16 to Dec. 16	Oct. 15 to Dec. 15	% Change	Dec. 16	Dec. 11	% Change	Jan. 16 to Dec. 16	Jan. 15 to Dec. 15	% Change	Oct. 16 to Dec. 16	Oct. 12 to Dec. 12	% Change	Dec.	Dec.	% Change	1/1, 017 1/1 201	/2 20 7- 7/ 12/	2/1/ 016 - 2/17 016	% Change	
Month s of Invent ory (Close d Sales)	1	1	0%	1	1	0%	1.3	1	30% 📥	1	1.5	-33.3% 🔻	2.1	2.1	0%	1.3	5	-74% 🔻	2.1	4.3	-51.2% 🔻		1	1	0%	

#### December 2016 is a Seller's market\*\*

Months of Inventory based on Closed Sales in December 2016 is 1. It is the same as compared to the last month and the same as compared to the last year.

\*\*Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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ReeceNichols

Full Baths: 0 - No Limit

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit Half Baths: 0 - No Limit

Date	12/11	3/12	6/12	9/12	12/12	3/13	6/13	9/13	12/13	3/14	6/14	9/14	12/14	3/15	6/15	9/15	12/15	3/16	6/16	9/16	12/16
For Sale	3	2	5	4	3	5	4	3	2	3	1	3	5	2	6	2	1	2	3	1	1
New Listing	1	1	2	0	2	1	4	0	0	3	1	1	3	0	3	0	0	1	2	0	0
Sold	2	0	2	0	2	1	2	0	0	0	3	0	1	1	2	3	1	1	2	0	1
Pended	0	3	2	0	1	4	0	1	1	2	1	0	2	1	0	4	0	1	1	0	0
Months of Inventory (Closed Sales)	1.5	2	2.5	4	1.5	5	2	3	2	3	0.3	3	5	2	3	0.7	1	2	1.5	1	1
Months of Inventory (Pended Sales)	3	0.7	2.5	4	3	1.3	4	3	2	1.5	1	3	2.5	2	6	0.5	1	2	3	1	1
Absorption Rate (Closed Sales) %	66.7	0	40	0	66.7	20	50	0	0	0	300	0	20	50	33.3	150	100	50	66.7	0	100
Absorption Rate (Pended Sales) %	0	150	40	0	33.3	80	0	33.3	50	66.7	100	0	40	50	0	200	0	50	33.3	0	0
Avg. Active Price	233	235	248	219	232	255	224	236	202	235	245	265	257	255	258	253	215	255	277	295	250
Avg. Sold Price	227	0	226	0	218	237	212	0	0	0	242	0	242	235	268	252	249	268	283	0	250
Avg. Sq. Ft. Price (Sold)	82	0	0	0	0	81	80	0	0	0	111	0	113	0	83	84	70	118	108	0	110
Sold/List Diff. %	98	0	99	0	99	100	94	0	0	0	98	0	97	100	104	97	96	99	100	0	100
Sold/Orig LP Diff. %	94	0	98	0	92	100	92	0	0	0	99	0	95	100	104	96	96	97	94	0	100
Days on Market	94	0	25	0	40	2	31	0	0	0	9	0	33	2	0	39	88	8	22	0	3
Median	227	0	225	0	218	238	212	0	0	0	243	0	243	235	268	253	250	268	283	0	250

Bedrooms: 0 - No Limit

Year Built: 0 - No Limit