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KANSAS CITY TITLE EXPANDS INTO KANSAS

New centers streamline real estate process for Kansans

LEAWOOD, Kan. (Jan. 10, 2005) — Kansans can now take advantage of a streamlined process for buying or selling a house.

Kansas City Title has expanded into Kansas with the opening of three new closing centers designed to better serve consumers by simplifying the real estate process. The closing centers enable all closing activities to be performed in one location, reducing the potential threat of a delayed closing.

The closing centers are located at 2000 Shawnee Mission Parkway in Mission Woods, 9035 Metcalf Ave. in Overland Park, and 6600 College Blvd. in Overland Park.

“The combination of the former J.D. Reece and J.C. Nichols companies provided the critical mass necessary to perform the title process in Missouri, and now the entry of Kansas City Title into Kansas expands our ability to serve Kansans in many communities,” said Tom Krattli, president of Kansas City Title.

The expansion into Kansas effectively doubles the company’s title business volume. Kansas City Title handled some 9,000 closings in 2004 — a company all-time high even with a softening in refinancing. The expansion also serves to build sales agent loyalty, according to Krattli, since these centers allow agents to schedule a smoother, more convenient closing for either buyer or seller.

“Closing centers will offer Kansas buyers and sellers a substantial depth of staff resources for better service, convenient locations and all title services under one roof, eliminating the possibility of unpleasant surprises at closing,” Krattli said.

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